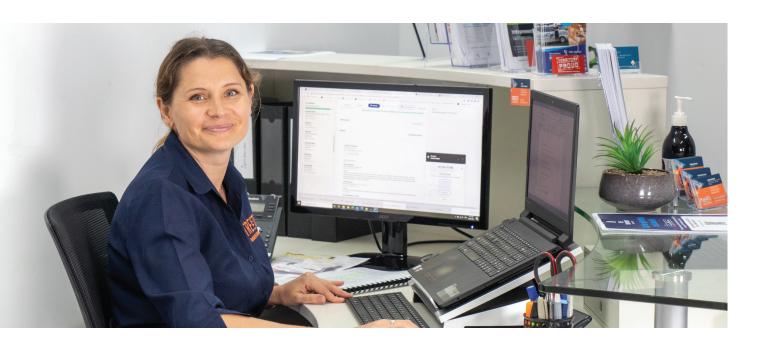




Recruitment • Processing • Education • Training • Post Placement Support

www.workforceabundance.com.au



# Welcome to Workforce Abundance

Finding and integrating skilled employees is often complex and risky. But it doesn't have to be. Save your time and money, and get the perfect candidate that fits in and achieves outcomes for your company faster.

Workforce Abundance provides full-service employer sponsored visa assistance to simplify the successful sourcing, hiring, and integration of skilled workers filling critical skills shortages for Australian employers.

### Grow your business through global recruitment

Are you facing critical labour shortages and are seeking a skilled international worker to fill a gap or expand the team? Workforce Abundance removes the enormous doubt, risk, and uncertainty of hiring qualified professionals from global markets.

Supported by our own international recruiting teams in Ireland, India, New Zealand, UK and UAE, Workforce Abundance simplifies the successful sourcing, hiring, and integration of skilled workers for Australian employers.

We have experienced skilled migration teams in Brisbane and Darwin guaranteeing we're never far from solving your skill shortage problem. Our experienced migration agents will guide you to navigate the employer sponsored visa pathways from recruitment planning to successful visa approval.

"Recent studies of HR professionals indicates that recruitment costs have doubled in the past year with the average cost now sitting at \$23,860 per candidate"

Source: IT Brief Australia 17th March 2022

'A successful employer sponsored candidate is likely to stay a minimum of 4 years with that employer on their pathway to permanent residency'

### **Authority**

We have a diverse portfolio of successful placements into large corporations and small businesses in regional locations.

Our combined team has been operating since 2009 and has global recruitment experience of over a decade in North America, the UAE, Asia Pacific and Australia.

We have offices on the ground in key international markets including India and UAE.

We have experienced culture and leadership trainers trusted by local and state governments over many years to deliver business support programs.

### **Experts in**

- · Skill assessment process
- VISA application, conditions & eligibility for skilled migrants joining Australian businesses
- Preparation and lodgement of documents
- Australian workplace culture, and integration of international skilled labour
- · Recruitment and HR
- · Risk and governance
- · Systems and processes
- · Leadership

#### The Process

- Discovery
   We conduct a concise needs analysis
   to review exactly what the business
   needs so you have confidence that
   your needs and the role you are
   looking to fill, are understood.
- 2. Sourcing
- 3.Assessment & Shortlisting
- 4. Documents & VISA Processing
- 5.Acclimatisation & Initiation



# Workforce Abundance is Proven

Get immediate access to a proven strategic approach and deep networks in critical international markets to compete globally, and attract and retain the professionals you need to fill essential roles in your company.



### Workforce Abundance Saves Money

Avoid a drawn-out process, struggling with people and documentation that shift your focus from critical activities in your business. Training, retraining, decrease in morale or company culture, the loss of focus of team members in both the recruitment and integration phases; the costs of a mishandled recruitment stack up quickly.



# Workforce Abundance is Outcome-Focused

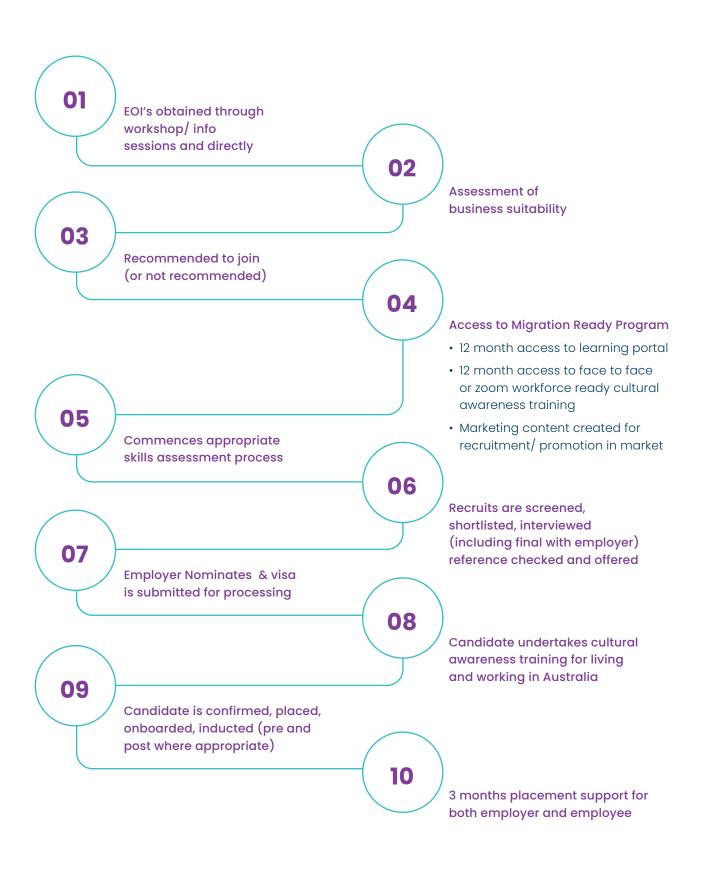
We stand by the placement choice and your business through the entire process. You receive ongoing support to guide business culture and improve workplace outcomes.



# Workforce Abundance Cares About People

Every engagement includes cultural awareness training that delivers real and lasting personal and professional change among teams to dramatically increase the likelihood of an excellent experience for everyone in the company

## **Process**



# **Workforce Team**



**Sulal Mathai**Director, Recruitment & Advisory

Sulal is a seasoned business professional, having worked with organisations based in North America and Asia prior to moving to Australia in 2016. His experience includes working in sectors such as Professional services, Information Technology, Education and Healthcare.

Sulal was a Finalist for the prestigious Dave Ulrich HR Practitioner of the Year Award from AHRI in 2019. Sulal is a founding member and Chair of Ignite Potential Inc, a not-for-profit organisation working for migrants in NT.

#### Qualifications:

- MBA
- Certified Practitioner of HR (CPHR) Australian HR Institute
- MAICD
- Cert IV in HR (AHRI)



Mathews David
Director, Migration Services

Mathews is an experienced Registered Migration Agent (RMA) and an Accredited Mental Health Social Worker. Mathews holds registration to practice Migration Law with the Office of the Migration Agents Registration Authority (MARA).

He also held senior positions in Therapeutic services under the Department of Territory Families and Department of Health, Northern Territory Government.

#### Qualifications:

- Registered Migration Agent;
   RMA MARN 1795768
- Member of Migration Institute of Australia: 17855
- Member of Migration Alliance
- Qualified Education Agent Counsellor: QEAC: M711
- Registered Mental Health Social Worker; No: 436822



Jose R Tagaro Jr Registered Migration Agent

Jose completed his qualification in Migration Law and Practice from Griffith University in 2017 and obtained his OMARA registration in 2017. Prior to becoming a fulltime RMA, he worked for 15 years as a public servant with the Department of Education, Northern Territory Government.

He also held an administrator position in a Darwin business for several years before his employment with the Northern Territory Government.

#### Qualifications:

 Registered Migration Agent RMA - MARN 1700301



# **Claire Maradani**Founder & Managing Director

Claire is a well-respected leadership consultant and business improvement specialist with a background in international recruitment throughout the UAE, USA and Australia.

Claire works with organisations to transform their workplace culture, implements strategy and builds capability and capacity with leadership and management teams to build harmonious, efficient and effective workplaces.

#### Qualifications / Training:

- Dip Bus Mgmt (COTAH)
- Dip Bus Admin (NCB)
- · DiSC Accredited
- Trained mediator with the Dispute Resolution Branch (DRB)
- Department of Justice and Attorney-General
- NLP Certified



### **Megan Holzfeind**

General Manager

Megan is a management consultant and business improvement specialist who works with organisations as an integrator to implement change in order to achieve their vision. Her career spans more than 15 years working with small to medium sized businesses across a range of disciplines and industries and she has extensive experience working with international workforces. Megan is also a business ready coach and was previously an Australian Government approved Entrepreneurship Facilitator (2019-2021)

Her focus is to help client's implement organisational infrastructure and train support staff to achieve goals and outcomes.

#### Qualifications / Training:

- Bachelor Tourism and Event Management (UniSA)
- Advanced Diploma Hospitality Management (TAFESA)
- Certificate IV Human Resources (CDU)
- · China Ready Accredited



# **Lucy Finch**Operations Manager

As a business integrator, Lucy's passion for the development of others and continual improvement of systems & processes is what drives her success with clients. Lucy brings a vast array of skills and experience to the Treeti Team, developed over 15 years in hospitality and tourism management – including university lecturing and working in state government.

A versatile advisor who can produce results across a diverse range of industries and disciplines, Lucy has particular experience with management systems, eLearning development, Human Resource Management and training.

#### Qualifications / Training:

- Diploma Hospitality Management
- Diploma Human Resources Management
- Certificate IV Training and Assessment
- LEAN Principles Certification
- · China Ready Accredited
- Fundamentals of Digital Marketing
- ISO 9001, 14001 and 45001





Nataliia joined the team after completing a placement with Treeti through the Settlement Language Pathways to Employment and training program at STEPS education and training in 2019.

Originally from the Ukraine and settling in Australia in 2017, Nata has worked internationally in bookkeeping and administration roles in manufacturing, banking and construction industries for over 10 years. During her time with Treeti, Nata has been a generalist administrator spending considerable time working in recruitment for clients, preparing documentation for ISO pre-audit and managing projects with the senior team.

Nata is currently volunteering for the treasurer role in the Russian speaking community group based in Darwin, NT, and is currently studying Accounts Administration Cert 3 (CDU) and enrolled in the SAI Global ISO suite of courses.

#### Qualifications / Training:

- Diploma of Junior Specialist, qualification of an Accountant Financier, Cooperative Technical school (Ukraine)
- Diploma of Specialist, qualification of an Accounting Economist, National Agrarian University (Ukraine)



"Workforce Abundance provides strategic, skilled migration services helping Australian employers fill critical skills shortages, allowing them to get back to running and growing their businesses."

De-risk the Global
Recruitment Process

Save your time trying to DIY

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